

## 2022 Season

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

### Participant Options:

- ◊ Deposit of \$100 / quarter, (no-refunds)
- ◊ Deposit of \$200 / half (no refunds)
- ◊ Second Deposit of \$150 due at processing

Remaining balance of hanging weight must be paid before receipt of beef.

### Payment Options:

- ◊ Check or Money Order
- ◊ Credit Card

By signing below, I agree to purchase the amount of Highland Beef indicated above and to the non-refundable deposit.

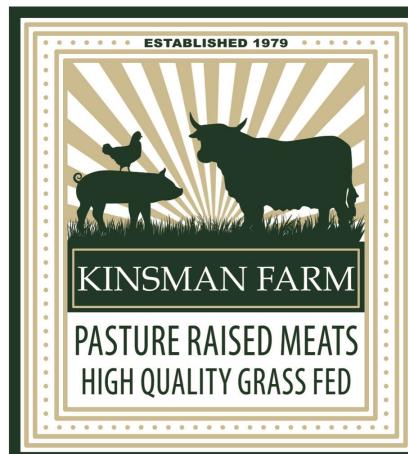
Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Please make checks payable to:  
Kinsman Farm Enterprises.

## WHY KINSMAN FARM SCOTCH HIGHLAND BEEF?

- Beef is an excellent source of complete, high quality protein.
- Beef supplies important minerals and vitamins, including zinc and B-complex vitamins.
- Our beef is grass-fed, raised on open pasture. No GMO-feeds or antibiotics.
- Scotch Highland Beef is lightly marbled, fine of grain, and distinctly flavorful.
- Our beef is dry aged for 14 days to provide optimal tenderness and restaurant quality flavor.
- Highland Beef is the preference of Royal dining tables for centuries. The Queen of England maintains her own herd at Balmoral Castle!
- Grass-fed Highland Beef has been proven to have less cholesterol than chicken.
- Buying local promotes local food agriculture and partners you with family farmers, keeping dollars in the regional economy.
- Buying local reduces food miles and energy consumed by overland shipping.



# KINSMAN FARM ENTERPRISES LLC

## SCOTCH HIGHLAND GRASS-FED BEEF 2022



## ALL-NATURAL PASTURE PRODUCTS

Doug and Valerie Kinsman  
5328 Co Rd. 22  
Archbold, OH 43502  
Tel: 419/445-8605  
[valeriekinsman@hotmail.com](mailto:valeriekinsman@hotmail.com)  
[www.kinsmanfarmenterprises.com](http://www.kinsmanfarmenterprises.com)

# WELCOME TO KINSMAN FARM

Thank you for your interest in Kinsman Farm Scotch Highland Beef. Doug and Valerie both grew up on farms and live on Doug's family homestead. Farming is our way of life.

Kinsman Farm's goal is to produce Highland steers that have a live weight of over 1000 lbs. Highland steers are smaller in stature than some of the more popular commercial breeds and take longer to mature on pasture, so this a reasonable size.

A "standard" quarter of beef will have a "hanging weight" of approximately 130-180 lbs. The net processed weight that you will receive is generally about 80% of the hanging weight, but how the beef is processed has a big impact on final weight results. The hanging weight is taken at the time the animal is slaughtered. Hanging weight is the amount that you pay for. This payment also includes all slaughter, processing, and packaging fees. Because Kinsman Farm Enterprises dry ages its beef 14 days there is a small amount of shrinkage by the time the beef is processed. However, the aging greatly improves tenderness and flavor.

## WHAT KIND OF CUTS CAN I EXPECT?

### What Is Dry Aging?

Dry aging requires the beef to be hung in a cold, moderately humid cooler, exposed to air. This process results in some drying (and meat loss due to shrinkage) but it concentrates the beef flavor and increases tenderness. Dry aged beef is rarely found in grocery stores, and few processors that do dry age rarely do it for 14 days. Dry aging beef makes it exceptional and is mostly done for high end restaurants. Wet aged beef is what you usually found in grocery stores, with little or no hanging time.

### How to Order Kinsman Farm Enterprises Scotch Highland Beef!

Our production begins in Spring. A reservation deposit of \$100 /quarter is required (non-refundable). A second deposit of \$150 is required when the animal goes to slaughter. **The balance is due before receipt/pickup. Pricing for 2022 is \$7.50/# for quarters.**

Our quarters are "mixed" quarters which include cuts from the front and back quarters of the steer. A typical assortment for a quarter looks like the following chart:

Steak	20-25 lbs.	You will get Porterhouse and T-bone steaks.
Roasts	15-20 lbs.	
Cubed Steak*	3-5 lbs.	
Short-Ribs	2-3 lbs.	
Ground Beef	15-30 lbs.	Roasts may include Arm, Chuck, and
Stew Beef	3-5 lbs.	
Soup Bones	2-4 lbs.	Rump Roasts. Sirloin Tip Roast (or Tip Steaks), cuts from the round (which could be ground up), Ground Beef, Stew Meat, Short Ribs, Soup Bones, and Liver. Any roasts not desired can be included into the ground beef. You may specify the thickness of your steak and the weight of your roasts.

Bulk hamburger is packaged in tubes of approximately 1 lb. or 2 lbs. each. This makes long term storage relatively easy! Grass-fed Highland steers are lean so there is not much fat to remove. Flavor and tenderness is enhanced with the dry aging method.